SF6 Sales and Distribution by End-Use Application (1961-2001)

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Key Questions

How much SF6 is being produced worldwide?

What are the major applications?

What are the trends in sales over time?

Presentation Overview

- Purpose and Genesis of SF6 Data Collection Effort
- Approach and Key Features
- Results of Current Survey
 - Global Coverage (participating companies)
 - Total Annual Sales (1961-2001)
 - Sales by End-Use Categories (1980-2001 / 1996-2001)
 - Trends in SF6 Sales

<u>Purpose</u>

- ◆ To provide the <u>scientific community</u> with historical SF₆ data for
 - analyzing trends, sources and applications
 - calculating SF6 emissions
 - correlating production data with atmospheric measurements
- ◆ To inform policy makers of current SF6 market data

<u>Initial Study</u> (1996/1997)

- Initiated and sponsored by SF6 manufacturers
 - international participation (US, Europe, Japan)
 - voluntary industry initiative
- Compiled historical annual sales data (1961-1996)
- Reported sales data by major end-use applications
 - data used to calculate emissions and correlate to atmospheric measurements (Maiss and Brenninkmeijer 1998, 2000; J. Olivier 1999, 2002)

Follow-on Study (1999/2000)

- Updated previous survey to include 3 additional years of data (1997-1999)
 - 7 participating companies (6 original + 1 new)
- Initial contact with other known producers (e.g., China and Russia)
 - Production had expanded beyond initial base in US,
 Europe and Japan
 - Need for broader survey to capture global production
- Presented data summary at 2000 SF6 Conference

Survey Update (2002)

- Updated previous survey to include 2 additional years of data (2000-2001)
 - Same core participating companies
- Discussions with producers in China and Russia
 - Sales data from manufacturers in China pending
 - Initial contacts with Russian producer(s) in progress
- Present data summary at 2002 SF6 Conference
- Prepare for next survey update (2004)

Key Features

- Survey of direct sales from manufacturers to customers (primary market sectors)
- Voluntary Participation
- Independent Third Party (RAND)
 - Survey companies
 - Compile and report aggregated data
- Confidentiality Agreement

Sponsors

- SF6 manufacturers
- U.S. Environmental Protection Agency
- U.S. National Electrical Manufacturers
 Association (NEMA) / SF6 Task Group

Approach

Phase I. Investigation of SF6 Producers

- Confirm Previous Participants and Affiliates
- Identify and Contact Other Producers

Phase II. Data Collection (annual sales data)

- Survey distribution, data compilation, follow up
- Final summary and interpretation of results (presentation + summary paper)

Reporting Companies

- Air Products and Chemicals, Inc.
- Asahi Glass Chemicals
- Honeywell International (formerly AlliedSignal)
- Kanto Denka Kogyo
- Nuclear Energy Corp. of South Africa (NECSA)
- Solvay Fluor, including Ausimont (acquired in Spring 2002)

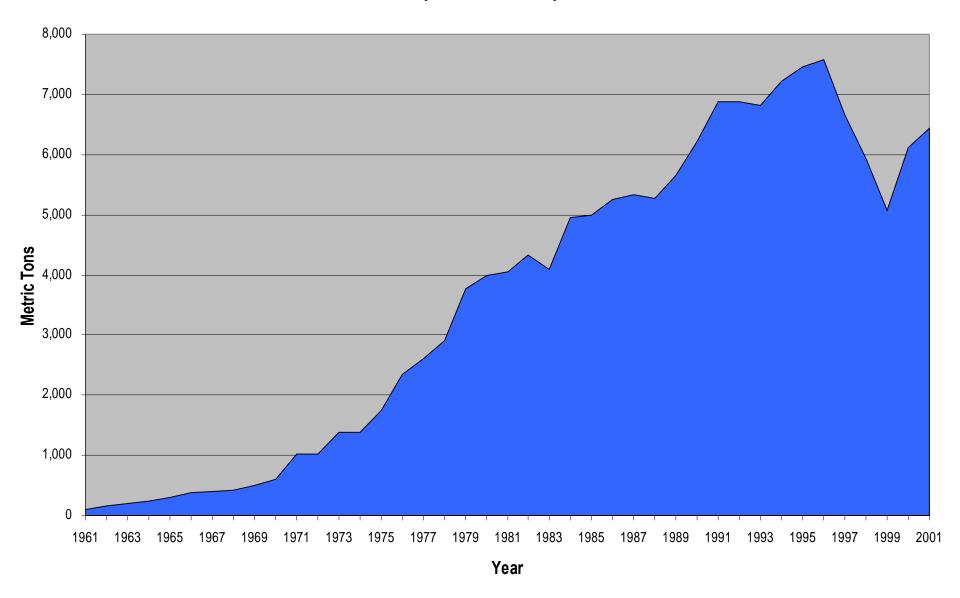
Other Producers

- Initiate contact with other known producers
 - China and Russia
 - Other countries?
- Maintain ongoing dialogue; share survey results
- Encourage participation in future updates

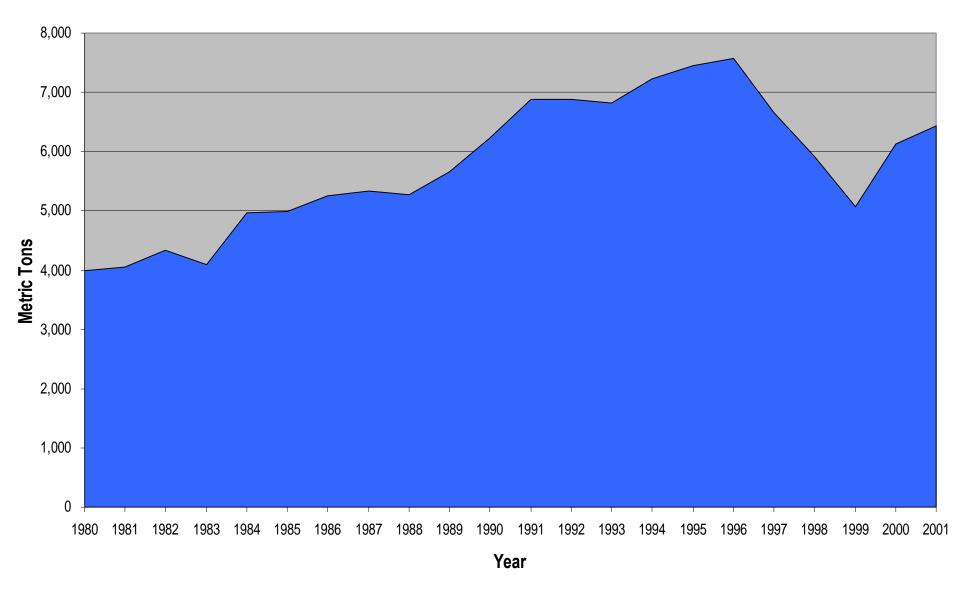
Overview of Results

- ◆ Total Annual Sales (1961-2001)
- Sales by End-Use Categories
 Periods 1980-2001 and 1996-2001
- Trends in Sales by Category

Total Annual Sales of SF₆ (1961-2001)



Total Annual Sales of SF₆ (1980-2001)



Annual Change in Sales (1980-2001)

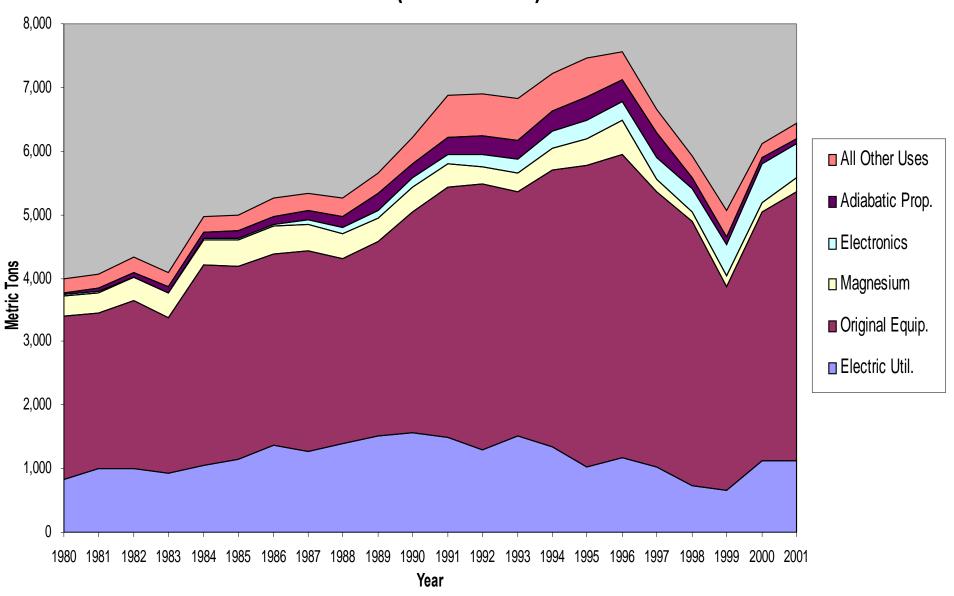
YEAR	Total Sales	Annual Change
	(metric tons)	(from previous yr)
1980	3,991	6%
1981	4,053	2%
1982	4,329	7%
1983	4,091	-5%
1984	4,960	21%
1985	4,996	1%
1986	5,262	5%
1987	5,324	1%
1988	5,270	-1%
1989	5,658	7%
1990	6,225	10%
1991	6,886	11%
1992	6,887	0%
1993	6,821	-1%
1994	7,225	6%
1995	7,457	3%
1996	7,571	2%
1997	6,665	-12%
1998	5,929	-11%
1999	5,067	-15%
2000	6,119	21%
2001	6,435	5%

End-Use Categories

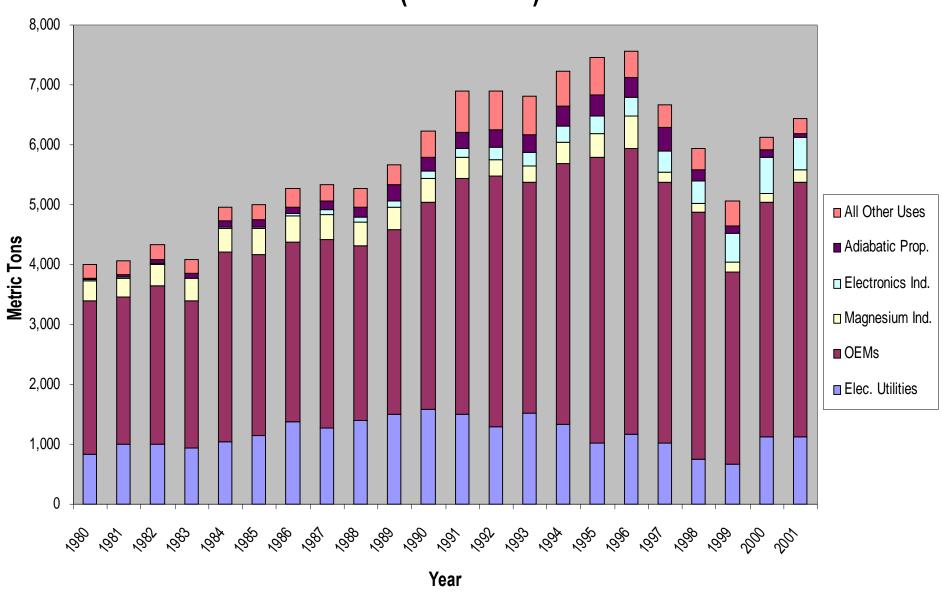
- Electric Utilities
- Original Equipment Manufacturers (OEMs) (for electric power systems)
- Magnesium Industry
- Electronics Industry
- Utilizing SF6 Adiabatic Property (e.g., tires)
- All Other Uses

Accelerators, optical fiber production, glazing, lighting, biotechnology, medical, refining, pharmaceutical, laboratory / university research, sound proof windows

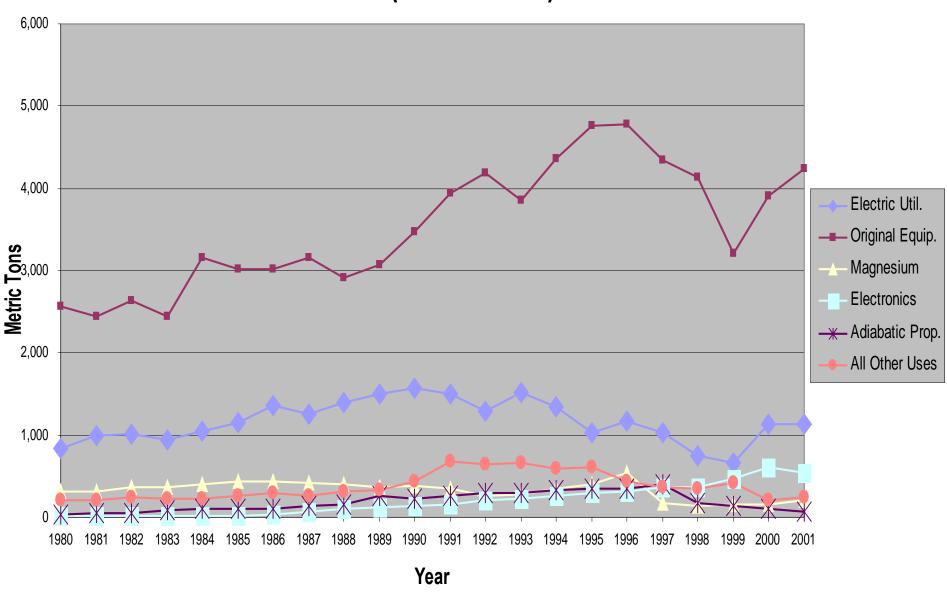
Annual Sales of SF₆ by End-Use Application (1980 - 2001)



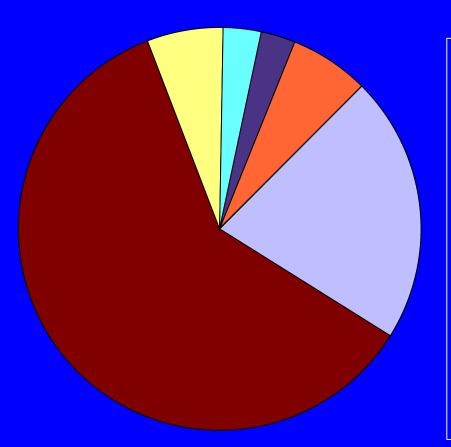
Sales of SF₆ by End-Use Category (1980-2001)



Annual Sales of SF₆ by End-Use Application (1980 - 2001)

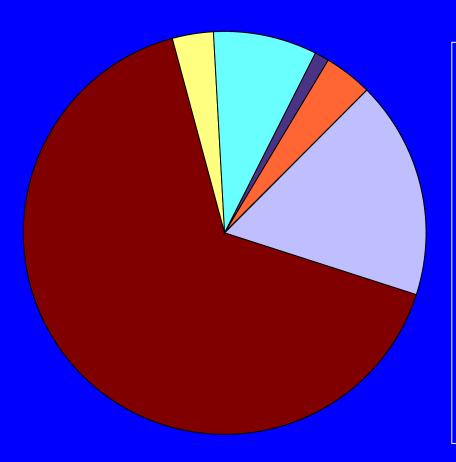


SF6 Sales by End Use: 1961-2001



- Electric Utilities (21%)
- **■** Orig. Equipment Manuf. (60%)
- Magnesium Industry (6%)
- **Electronics Industry (3%)**
- **SF6 Adiabatic Properties (3%)**
- All Other Uses (6%)

SF6 Sales by End Use in 2001



- **Electric Utilities (18%)**
- **Orig. Equipment Manuf. (66%)**
- Magnesium Industry (3%)
- **Electronics Industry (8%)**
- **SF6 Adiabatic Properties (1%)**
- All Other Uses (4%)

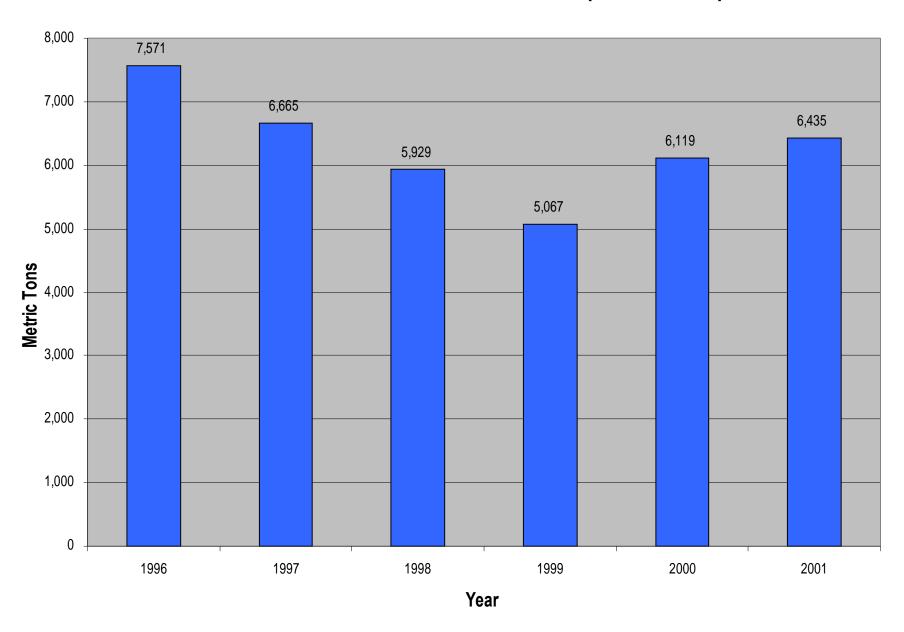
Sales by End-Use Application

End-Use Application	1996	1997	1998	1999	2000	2001	6-Yr Ave.	*	40-Yr Ave.
Electric Utilities	15%	15%	13%	13%	18%	18%	15%	*	21%
Orig. Equipment Manuf.	63%	66%	70%	64%	64%	66%	66%	*	60%
Magnesium Industry	7%	3%	2%	3%	3%	3%	4%	*	6%
Electronics Industry	4%	5%	6%	9%	10%	8%	7%	*	3%
SF6 for Adiabatic Properties	5%	6%	3%	3%	2%	1%	3%	*	3%
All Other Uses	6%	5%	6%	8%	3%	4%	5%	*	6%

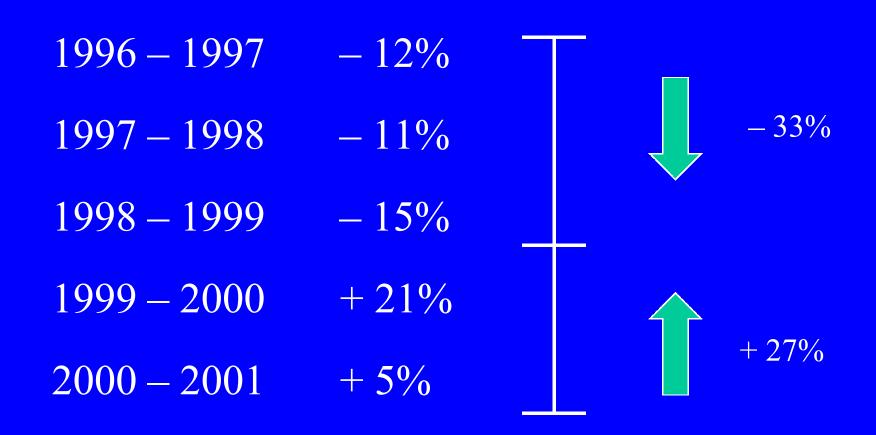
Current Reporting Period

- Comparison of 2000-2001 results to 1st report (1996) and 2nd report (1999)
- Annual sales by end-use application
- ◆ Annual change in sales levels by category between 1996 (peak) and 2001 (current)

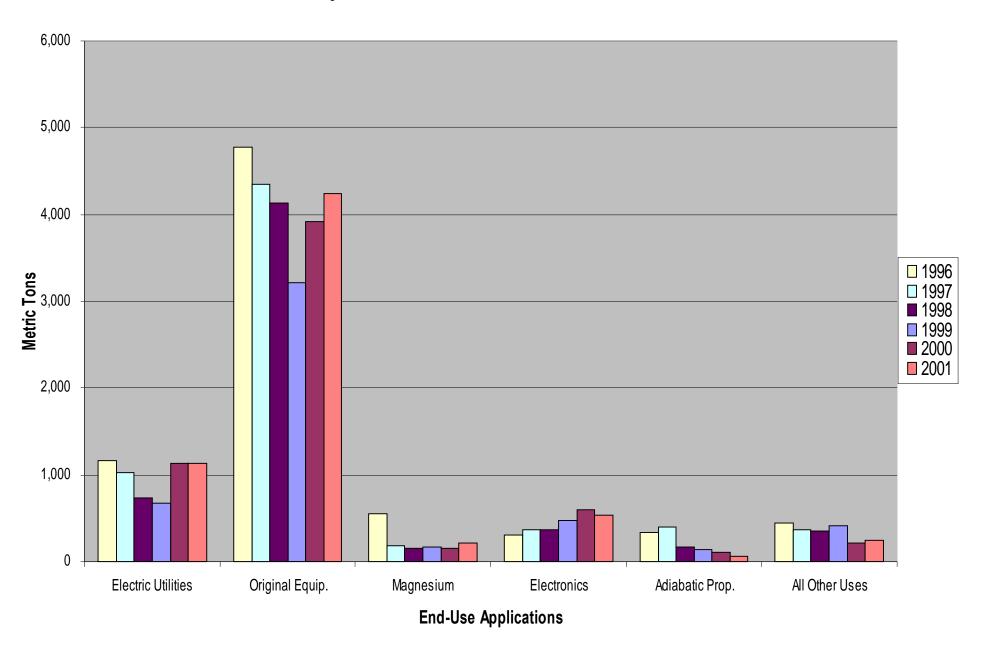
Total Annual Sales of SF₆ (1996-2001)



Trends in Annual Sales: 1996-2001



SF₆ Sales for the Period 1996-2001



Change in End-Use Sales: 1996-2001

Annual Change	Electric Utilities	Original Equip. Manufacturers	Magnesium Industry	Electronics Industry	for Adiabatic Properties	All Other Uses (listed below)
1996-97	-12%	-9%	-67%	18%	14%	-17%
1997-98	-27%	-5%	-17%	3%	-55%	-4%
1998-99	-10%	-23%	12%	27%	-23%	19%
1999-00	69%	22%	-7%	27%	-19%	-49%
2000-01	0%	8%	38%	-10%	-42%	19%

Summary of Results

- ◆ Peak year for sales occurred in 1996 (~7,600 te)
- Overall annual sales declined from 1996 to 1999
 - by 12% in 1997, 11% in 1998, 15% in 1999
 - by 2,504 metric tons between 1996 and 1999
- ◆ 1999 sales at same level as in 1985 (~5,000 te)
- ◆ Total sales <u>increased</u> from 1999 to 2001
 - by 21% in 2000 and 5% in 2001
 - by 1,368 metric tons between 1999 and 2001
- Sales in 2001 still 15% below peak year (1996)

Summary of Results (cont.)

- Sales to various <u>market sectors</u> show mixed results since 1999 (last report)
 - Sales *increased* to Utilities, OEMs and Electronics Industry
 - Magnesium Industry held fairly steady
 - Sales decreased for Adiabatic Properties and All
 Other Uses
- Percent of world represented unknown; other producers encouraged to participate in study

Significance of Results

- ✦ Historical annual sales data; continuous record for 1961 – 2001
- Distribution by major end-use applications (market sectors)
- ◆ International participation -- with possible expansion; same original core companies
- Source of data for research community and policy makers

Ongoing Activities

- ◆ Inclusion of other producers (e.g., China, Russia, others?)
- Estimate of global coverage by current survey
- Regular reporting cycle (every 2 years); next update to include 2002-2003 data
- Collaboration with other data collection and emissions estimating programs